



Velocify consistently outscores competitors across six customer satisfaction categories. These scores are based on recent reviews from real customers, collected and validated by G2 Crowd.

How do we outperform the competition? We hear again and again that it is because we give sales leaders complete control of and visibility into the sales activity workflow, offer the most reliable sales dialer in the industry, and our native integration with Salesforce ensures more accuracy in contact and account records. All of these benefits help our customers achieve a heightened state of sales!

User Satisfaction Report

Velocify by EllieMae	Outreach	toutapp	INSIDE SALES .COM
★★★★★ 4.5 out of 5 stars	★★★★★ 4.3 out of 5 stars	★★★★★ 4.2 out of 5 stars	★★★★★ 3.5 out of 5 stars
Quality of Support 90%	Quality of Support 86%	Quality of Support 86%	Quality of Support 76%
Meets Requirements 91%	Meets Requirements 86%	Meets Requirements 82%	Meets Requirements 78%
Ease of Admin 88%	Ease of Admin 83%	Ease of Admin 81%	Ease of Admin 74%
Heading in the Right Direction 91%	Heading in the Right Direction 90%	Heading in the Right Direction 86%	Heading in the Right Direction 68%
Ease of Setup 86%	Ease of Setup 81%	Ease of Setup 79%	Ease of Setup 63%
Ease of Doing Business 91%	Ease of Doing Business 91%	Ease of Doing Business 88%	Ease of Doing Business 72%

How Is Velocity Different?

1

Velocity is the only solution to offer a robust, flexible prescriptive process.

We work with sales leaders to set up a unique sales process that works for them, and we make it easily enforceable across all their reps.

2

Velocity has a native Salesforce solution.

This means reps don't need to navigate across multiple programs or tabs to complete their activities—and updates sync instantly and automatically.

3

Velocity's automated, real-time functionality gives sales leaders the insight they need to effectively manage a high volume of leads.

They're able to leverage accurate data to make decisions that yield the best results for their organization.



What Are Customers Saying?



Brian Rowe, VP of Marketing at First Mortgage Solutions

"The level of service and customization with this system is astounding. Nothing was overlooked during the build phase and support has been incredibly efficient with anything I have needed since. Velocify seems very interested in gaining feedback from their clients and working to meet our constantly evolving needs."



Jessica Rowe, Director of Marketing at BBMC Mortgage

"The power and flexibility of Velocify allow us to run our business the way we want and need to with the ability to try and test new things."



Tom Allen, Sr. Mortgage Loan Officer at Cardinal Financial

"Velocify is like having an extra set of eyes, ears and hands. In my profession, time management is key. The less time I have to worry about keeping phone numbers and addresses together, the more time I can spend on something more productive."



Michael Durand, Sr. Mortgage Banker at ConsumerDirect Mortgage, A Division of FirstBank

"Everything is very simple and you do not have to be tech savvy to use or understand."



Eddie Sandoval, CEO at Sanco Business Solutions

"Velocify has been the one key factor in the growth of my business. Lead distribution is the key to managing all leads. Text messaging is also giving us tremendous results."

G2 Crowd User Satisfaction Ratings

G2 Crowd, the world's leading business software review platform, leverages more than 151,000 user reviews to drive better purchasing decisions. Keeping ratings unbiased is a top priority and the use of a LinkedIn account is required to validate user identity and employer. G2 Crowd does not add any input to the ratings and vendors cannot influence their ratings. Only the opinion of real users and data from public sources factor into G2 Crowd ratings.